



# Annual ELA Conference Agenda

## February 26-28, 2024

Marriott Waterfront Hotel, Baltimore MD

### Day One: Monday, February 26th

**10:00am – 12:00pm**  
*Grand Registration Desk*

#### **Conference Registration**

**11:00am – 11:15am**  
*Grand Ballroom 1-5*

**Annual ELA Membership Meeting**  
*Lender and Associate Members Only*  
Charley Conkling, *Director of FHA Underwriting* | Walker & Dunlop

**11:15am – 11:45am**  
*Grand Ballroom 1-5*

**Capital Markets Discussion**  
Richard Barkham, *Global Chief Economist, Head of Global Research & Head of Americas Research* | CBRE

**11:30am – 12:00pm**  
*Grand Ballroom 1-5*

**Boxed Lunch Break**  
Sponsored by: Dwight Capital LLC

**12:00pm – 12:15pm**  
*Grand Ballroom 1-5*

**Welcoming Remarks**  
Charley Conkling, *Director of FHA Underwriting* | Walker & Dunlop

**12:15pm – 1:30pm**  
*Grand Ballroom 1-5*

**Headquarters Update**  
Moderator: Charley Conkling, *Director of FHA Underwriting* | Walker & Dunlop  
Panelist: Ethan Handelman, *Deputy Assistant Secretary* | HUD HQ  
Panelist: Willie Fobbs, *Director Office of Multifamily Production* | HUD HQ  
Panelist: Peggy Lawrence, *Deputy Director of Multifamily Housing Production* | HUD HQ  
Panelist: Edward Davis, Jr. – *Director, Technical Support Branch* | HUD HQ  
Panelist: Scott Greuel, *Senior Advisor* | HUD HQ

**1:30pm – 3:00pm**  
*Grand Ballroom 1-5*

**Bridge over Troubled Water**  
Moderator: Susan Monaco, *Managing Director/FHA Chief Underwriter* | Dwight Capital LLC  
Panelist: Frederick Shaw, *Technical Specialist Branch Chief, Northeast Region* | HUD  
Panelist: Jacob Levin, *Program Environmental Clearance Officer* | HUD  
Panelist: Angelique Crews, *Principal Technical Director – HUD Environmental Services* | Partner

**3:00pm – 3:15pm**  
*Grand Foyer*

**Break**  
Sponsored by: Greystone

**3:15pm – 4:30pm**  
*Grand Ballroom 1-5*

**Older Housing Stock: Part I**

Moderator: Michelle Smee, *Senior Vice President & FHA Chief Underwriter | CBRE*  
Panelist: Sheila Galicki, *Branch Chief – Technical Specialist Branch | HUD*  
Panelist: Jeb Bonnett, *Senior Vice President | AEI Consultants*  
Panelist: Brian Beckner, *AEC Program Director | EBI*  
Panelist: Staige Miller, *Senior Vice President | AEI Consultants*

**4:30pm – 5:30pm**  
*Grand Ballroom 1-5*

**Public/Private Investments in Affordable Housing: Current Trends in Multifamily Housing Finance**

Moderator: Eric Keifer, *ELA Director at Large | Rockport Mortgage*  
Panelist: Lauren Marcus, *Partner | Tiber Hudson LLC*  
Panelist: Karen Safer, *Branch Chief | Baltimore Field Office, HUD*  
Panelist: Dan Frink, *Senior Vice President | Rockport Mortgage Corporation*  
Panelist: Bobby Byrd, *Managing Partner | Fairstead*  
Panelist: Robert Charest, *Senior Vice President | Boston Financial*

**5:30pm – 7:30pm**  
*Grand Foyer*

**Opening Cocktail Reception**

Sponsored by: Partner Engineering and Science, Inc.

**Day Two: Tuesday, February 27<sup>th</sup>**

**8:00am – 9:00am**  
*Grand Ballroom 6*

**Breakfast**

Sponsored by: AEI Consultants

**9:00am – 9:15am**  
*Grand Ballroom 1-5*

**Opening Remarks**

Brett Wise, *Multifamily Northeast Regional Director | HUD*

**9:15am – 10:15am**  
*Grand Ballroom 1-5*

**Title: “The Good, The Bad, & The Ugly”**

Dr. Anirban Basu, *Chairman & CEO | Sage Policy Group*

**10:15am – 10:30am**  
*Grand Foyer*

**Break**

Sponsored by: JLL Real Estate Capital, LLC

**10:30am – 11:45am**  
*Grand Ballroom 1-5*

**Northeast Region Update**

Charley Conkling, *Director of FHA Underwriting | Walker & Dunlop*  
Panelist: Stacey Ashmore, *Northeast Region Production Division Director | HUD*  
Panelist: Kaitlyn Menegio-Stahl, *Management Analyst Production Division | HUD*  
Panelist: Chris Landsiedel, *Administrative Officer | HUD*

**11:45am – 1:00pm**  
*Grand Ballroom 6*

**Lunch**

Sponsored by: Walker & Dunlop, LLC

**11:45pm – 12:45pm**  
*Grand Ballroom 7-8*

**Breakout: ELA EPG (Emerging Professionals Group) Networking Event**

**1:00pm – 2:30pm**  
*Grand Ballroom 9-10*

**Breakout: HUD/Lender Roundtable**

*Limited to one predesignated representative from each lender*  
Moderators: Charley Conkling, *Director of FHA Underwriting | Walker & Dunlop*

& Susan Monaco, *Managing Director/FHA Chief Underwriter | Dwight Capital LLC*

Panelist: Willie Fobbs, *Director Office of Multifamily Production | HUD HQ*

Panelist: Peggy Lawrence, *Deputy Director of Multifamily Housing Production | HUD HQ*

Panelist: Stacey Ashmore, *Northeast Region Production Division Director | HUD*

**1:00pm – 1:45pm**

*Grand Ballroom 1-5*

**Tool Time Hammers Out the 10 Year PCNA & E-Tool Requirements**

Moderator: Amy Long, *Deputy Chief Underwriter | JLL Real Estate Capital, LLC*

Panelist: Yvette Jackson, *Asset Management Division Director | HUD*

Panelist: Thomas Keller, *Technical Director | Partner Engineering and Science, Inc.*

Panelist: Travis Ayers, *Senior Account Manager | Dominion Due Diligence*

**1:45pm – 2:30pm**

*Grand Ballroom 1-5*

**Mortgage Credit Update with a Flavor of Relocation**

Moderator: Michael Torreyson, *FHA Deputy Chief Underwriter, FHA Group | Lument*

Panelist: Leah Moskowitz, *Senior Underwriter | HUD*

Panelist: Christina Garaffa, *Senior Underwriter | HUD*

**2:30pm – 2:45pm**

*Grand Foyer*

**Break**

Sponsored by: Capital One

**2:45pm – 4:00pm**

*Grand Ballroom 1-5*

**Valuation & Market**

Moderator: Michelle Smee, *Senior Vice President & FHA Chief Underwriter | CBRE*

Panelist: Joe Shinn, *EMAD Regional Director | EMAD*

Panelist: Diana Villavicencio, *EMAD Regional Director | EMAD*

Panelist: Patrick Dieter, *Senior Production Specialist | HUD HQs*

Panelist: Bart Goldberg, *HUD Underwriting Branch Chief | HUD*

Panelist: Mary Ann Barnett, *Senior Managing Director | BBG*

**4:00pm – 5:15pm**

*Grand Ballroom 1-5*

**Closing**

Moderator: Kelly Derryberry, *Peaseley & Derryberry PLC | Lender Counsel*

Panelist: Stacey Ashmore, *Production Division Director, Northeast Region | HUD*

Panelist: Beth Story, *Closing Coordinator | HUD*

Panelist: Diana Crespo Caballero, *Chief Counsel (New Jersey) | HUD*

**5:45pm – 7:45pm**

*Onsite – Grand Foyer*

**On-Site Cocktail Reception**

*Please Wear Your Conference Name Tag*

Event Sponsored by: Lument

Event Activities Sponsored by: M&T Bank; Rockport Mortgage; and EBI

Event Special Cocktail Drink: BBG

**Day Three: Wednesday, February 28<sup>th</sup>**

**8:00am – 9:00am**

*Grand Ballroom 1-5*

**Breakfast**

Sponsored by: Berkadia

**9:00am – 9:45am**  
*Grand Ballroom 1-5*

**The Insider Update on 241A Loans**

Moderator: Amy Long, *ELA Director at Large | JLL*  
Panelist: Dan Schachter, *HUD Underwriting Branch Chief | HUD*  
Panelist: Kathy Brewer, *Production Specialist | HUD HQs*  
Panelist: John Vihstadt, *Partner | Krooth & Altman*

**9:45 – 10:45am**  
*Grand Ballroom 1-5*

**Construction Change Orders**

Moderator: Ryan Duff, *Vice President – FHA Construction & Closing | Berkadia*  
Panelist: Dany Medved, *Construction Analyst/Manager NYC Portfolio | HUD*  
Panelist: Kyle Mallow, *Manager, Construction Asset Manager | PGIM*  
Panelist: David Barsky, *Managing Partner | Krooth & Altman*  
Panelist: Rene Cornado, *Assistant Vice President, FHA Construction | Berkadia*

**10:45am – 11:00am**  
*Grand Ballroom 1-5*

**Break**

Sponsored by: CBRE

**11:00am – 12:00pm**  
*Grand Ballroom 1-5*

**Older Housing Stock – Part II – Long lived components and intrusive testing**

Moderator: Matt Sato, *Vice President/Deputy Chief Underwriter | Berkadia*  
Panelist: Jim Rice, *Construction Analyst | HUD*  
Panelist: Jeb Bonnett, *Senior Vice President | AEI Consultants*

**12:00pm**  
*Grand Ballroom 1-5*

**Closing Remarks**

Save the Dates for future ELA Conferences!  
**February 24-26, 2025**  
**Returning to Baltimore Marriott Waterfront**

**Eastern Lenders Association Board**

Charley Conkling, ELA President | Walker & Dunlop, LLC  
Susan Monaco, ELA Vice President | Dwight Capital  
Michael Torreyson, ELA Treasurer | Lument  
Michelle Smee, ELA Secretary | CBRE  
Matt Sato, ELA Director at Large | Berkadia  
Eric Keifer, ELA Director at Large | Rockport Mortgage  
Amy Long, ELA Director at Large | JLL

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