



EASTERN LENDERS ASSOCIATION

Annual ELA Conference Agenda

March 13-15, 2023

Hilton Baltimore

Day One: Monday, March 13

10:00am – 12:00pm <i>Key Ballroom South Foyer</i>	Conference Registration
11:00am – 11:15am <i>Key Ballroom 7-8</i>	Annual ELA Membership Meeting <i>Lender and Associate Members Only</i>
11:15am – 11:45am <i>Key Ballroom 7-8</i>	Capital Markets Discussion
11:30am – 12:00pm <i>Key Ballroom 9-12</i>	Boxed Lunch Break
12:00pm – 12:15pm <i>Key Ballroom 7-8</i>	Welcoming Remarks
12:15pm – 1:30pm <i>Key Ballroom 7-8</i>	Headquarters Update
1:30pm – 2:45pm <i>Key Ballroom 7-8</i>	Environmental Panel
2:45pm – 3:00pm <i>Key Ballroom 9-12</i>	Break
3:00pm – 4:15pm <i>Key Ballroom 7-8</i>	Green MIP Panel
4:15pm – 5:30pm <i>Key Ballroom 7-8</i>	CH 8 Re-do Review Panel
5:30pm – 7:30pm <i>Key Ballroom 9-12</i>	Opening Cocktail Reception

Day Two: Tuesday, March 14

8:00am – 9:00am
Key Ballroom 9-12

Breakfast

9:00am – 9:15am
Key Ballroom 7-8

Opening Remarks

9:15am – 10:15am
Key Ballroom 7-8

“Title: TBD”

Anirban Basu, Chairman & CEO | Sage Policy Group

10:15am – 10:30am
Key Ballroom 9-12

Break

10:30am – 11:45am
Key Ballroom 7-8

Northeast Region Update

11:45am – 1:00pm
Key Ballroom 10-12

Lunch

11:45pm – 12:45pm
Key Ballroom 9

Breakout: ELA EPG (Emerging Professionals Group) Networking Event

1:00pm – 2:30pm
Pickersgill

Breakout: HUD/Lender Roundtable

1:00pm – 1:45pm
Key Ballroom 7-8

Hot/Cold Markets

1:45pm – 2:45pm
Key Ballroom 7-8

Valuations, Rents, Cap Rates

2:45pm – 3:00pm
Key Ballroom 9-12

Break

3:00pm – 3:45pm
Key Ballroom 7-8

Stat Limit CNA Panel

3:45pm – 5:15pm
Key Ballroom 7-8

Affordable Panel

5:45pm – 7:45pm
Camden Yards

Off-Site Cocktail Reception

Please Wear Your Conference Name Tag for Entry

Day Three: Wednesday, March 15

8:00am – 9:00am
Key Ballroom 9-12

Breakfast

9:00am – 10:15am
Key Ballroom 7-8

NE Best Practices - Construction

10:15am – 10:30am
Key Ballroom 9-12

Break

10:30am – 11:45pm
Key Ballroom 7-8

Closing

11:45pm
Key Ballroom 7-8

Closing Remarks

Save the Dates for future ELA Conferences!
February 26-28, 2024
February 24-26, 2025
Returning to Baltimore Marriott Waterfront

Eastern Lenders Association Board

Adam Roberts, ELA President | JLL Capital Markets
Susan Monaco, ELA Vice President | Dwight Capital
Charley Conkling, ELA Treasurer | Walker & Dunlop, LLC
Michelle Smee, ELA Secretary | CBRE
Michael Torreyson, ELA Director at Large | Lument
Chris Painter, ELA Director at Large | Muchmore Capital
Matt Sato, ELA Director at Large | Berkadia